# Frederic MATRION

# Supply chain Management



40 years old, married with 3 children

10 years international experience with Reference and skills in Supply chain management & Business development.

Job targets: Suply chain, Logistics Operations, Project, Consultancy & Business management

**Education** 

2010 Road transport & forwarder certification

2007 MSc in supply chain management – ENPC / EPFL

2006 Masters in engineering - CESI

Languages

French & English Bilingual (TOEIC 880 Pts) with basic notion of German & Chinese

Computer skills

ERP: SAP R/3, SAGE 100, INTUITIVE, SAGESSE

Office tools: Ms Word, Ms Excel, Ms Powerpoint, Ms Access, Ms Project, Outlook, Lotus notes.

Programming Excel VBA (macro)

Achievements

#### **Supply Chain management:**

- Managing company's KPI (Amazon.fr)
- Setting up and managing the Q4 transport plan. (Amazon.fr)
- Implementation of a SIOP and a MPS (Valeo & SIARR)
- Implementation of a pull flow strategy for managing nationwide stock (SIARR)
- Transport optimisation to reduce cost and improve service rate (SIARR)
- Implementation of piloting & reporting tools for managing procurements (Valeo & Renault)
- Creation of the supply chain of 2 new projects for intercontinental logistics flow in China (Valeo)
- Implementation of a track & trace system for industrial wastes (Veolia)

## <u>Purchasing management:</u>

- 30% reduction of order quantity by negotiating open orders and partnership (SIARR)
- Managing logistics carriers in BtoB and BtoC (VALEO, SIARR, Amazon.fr)
- Managing strategic sourcing (SIARR)

### Business management:

- Managing key accounts from 2 to 10 M€ per annum(Thyssen Krupp Automotive, Valeo, Avery Dennison)
- Busines development 20M€ p.a. wth Renault, 1M€ p.awith GM (Thyssen Krupp Automotive) 5M€ p.a. with Toyota and 5M€ p.a. with Honda (Valeo)

#### Project management:

- Implementation of a track and trace system (Veolia)
- Project follow-up (Thyssen Krupp Automotive, Valeo)
- Implementation of a Kanban (Valeo)
- Implementation of a production sequencer with line launchers with kanban (Valeo)

## **Summary of experience in France (2008-2009)**

**Amazon.fr** *Interim Transportation Manager* (Saran, 08/09-02/10, 7 months contract)

BtoC E-Commerce industry. Managing transportation in Amazon as

replacement for a maternity leave

**SIARR** *Supply chain Manager* (Luneray, 10/08-12/08, 3 months transition management)

Manufacturer of towing systems for the automotive industry member of the steering comitee in charge of purchasing & logistics

**Renault** Logistics pilot (Villiers Saint Frédéric, 03/08-09/08, 7 months temporary contract)

light commercial vehicule engineering division

Managing procurement of prototype parts for build phases

Summary of experience in China (2007)

**Valeo lighting** *Logistics coordinator* (Wuhan, 03/07-12/07, local contract)

Manufacturer of Automotive lighting Project & supply chain management

Summary of experience in France (2002-2006)

**Véolia** *Project manager* (Asnières, 01/06-06/06, 6 months internship – Masters)

Environmental services / Waste management Implementation of a track & trace system

**Avery Dennison** *Business development manager* (Home based, 05/02-10/05)

Automotive div. Automotive adhesiv film manufacturer

Key account management and business development

Summary of experience in the UK (1996-2001)

**Valeo Lighting** *Business manager* (Birmingham, 08/99-08/01)

Manufacturer of Automotive lighting

Key account management & project follow-up

Thyssen Krupp Sales Manager France, Italy & Sweden (Bedford,05/97-08/99)

Automotive Manufacturer of chassis components

Business development, project follow-up and key account management

Augat Assistant project manager (Telford, 09/96-12/96, 3 months internship)

automotive div. Manufacturer of automotive electrical connectors

Assisting the project manager with material try-out

References

SIARR Thierry Hittinger, General Manager
Valeo Frederic El-ahdab, Plant manager

**Véolia** Jean-François Carbone, *General Manager* 

**DHL** Olivier Droin, Regional Director

Find also my profil on http://www.linkedin.com/in/matrion to view my references